# LAiC Los Angeles Incubator Consortium +

## ORANGE COUNTY LEGAL CONSORTIUM

# **2025 Application & Information**

February 1, 2025 - January 31, 2026



Application deadline: December 15, 2024

# LAIC Los Angeles Incubator Consortium + ORANGE COUNTY LEGAL CONSORTIUM



#### Are you a lawyer ...

- looking to launch or expand your solo law practice?
- seeking a supportive community of diverse peers and mentors?
- committed to making the world a better place?

# Since its founding in 2015, LAIC has helped 103 solo lawyers:

- keep overhead low;
- generate cash flow;
- build confidence and competence;
- develop a network friends and colleagues; and
- give back to the community.

LAIC + OCLC is accepting applications for its 2025 program year (2/1/25 – 1/31/26) until Dec. 15, 2024!

Visit www.laincubatorconsortium.com for more information or email laincubatorconsortium@gmail.com.



#### **History and Mission**

LAIC is a legal incubator that supports attorneys as they establish and grow community-based solo practices. It was formed in 2014 with seed funds from the California State Bar's Access to Justice Commission for the purpose of providing affordable legal services to underserved communities. It partners with major legal services organizations including Public Counsel, Neighborhood Legal Services and Legal Aid Foundation of Los Angeles, as well as the LA Law Library.

OCLC is a collaborative effort between four of the Orange County non-profit legal services firms: Community Legal Aid So Cal, Veteran's Legal Institute, Public Law Center, and the Elder Law and Disability Rights Center. Applications are open to any licensed California attorney. The two incubators are officially combining as of 2025.

#### **Program Benefits**

LAIC+OCLC's boot camp and year-long curriculum includes workshops on legal skills, marketing and business development, work-life balance, and law practice management. Participants meet mentors in their areas of legal interest and the program director is on-call for check-ins and coaching. They receive complimentary subscriptions to law practice management software, legal research and educational tools. They gain experience and supervision while meeting their pro bono requirements (100 hours min.) with legal services organizations.

#### A Supportive Community that Fosters Leadership and Service

LAIC+OCLC strives to be a supportive community for diverse attorneys to develop unique professional voices and leadership skills. Over 100 attorneys have participated, representing dozens of practices areas and 30 language fluencies. They have volunteered nearly 10,000 pro bono hours to people who would otherwise have no legal help, amounting to a value of well over \$2 million in legal services to help the greater community.



## **Benefits, Fees and Application**

2025 Program Year (Feb. 1, 2025 - Jan. 31, 2026)



#### Cost to participate in LAIC's 2025 program year:

- \$400/month (or \$4,400 if paid in full by 2/1/25)
- Pro bono commitment of 100 hours

#### **Benefits:**

- Solo Practice Boot Camp (Feb. 2025) & ongoing workshops
- Listserve / sharing templates
- DTLA mailing address, workspace, conference room (\$2,400 value)
- LexisNexis Subscription (\$3,600 value)
- CEB Practitioner with unlimited practice areas (\$7,800 value)
- PLI with free unlimited MCLEs (\$3,495 value)
- Clio or Practice Panther (\$1,000 value)
- Lawyaw (\$840 value)
- LA County Bar Lawyer Referral Service membership (\$200 value)
- LA Law Library Membership (\$195 value)
- Weekly group check-ins
- 1-on-1 coaching w/Dir. Maria Hall & other mentors
- Connections to professional networks and affinity groups
- Leadership/public speaking opportunities
- Hands-on substantive training with pro bono partners
- Cross-marketing & referral opportunities
- Brainstorming with a "hive mind" of diverse supportive colleagues



### **Application Instructions**

To apply for the LAIC+OCLC 2025 Cohort, please email Maria Hall at <a href="mailto:laincubatorconsortium@gmail.com">laincubatorconsortium@gmail.com</a> with the following documents by Dec. 15, 2024:

- Your signed application form (**form is on following page**)
- A brief personal statement (up to 3 pages, double-spaced) that includes the following:
  - Why you should be selected to participate in this program;
  - Why you want to be a solo practitioner in an incubator setting;
  - Why you are interested in serving underrepresented, low- and moderate-income populations during your program year (and, if applicable, beyond your program year);
  - How LAIC's 100-hour pro-bono volunteer service requirement will contribute to your solo practice's success.
- Short draft business development plan (2-pages, double-spaced) that includes the following:
  - what area(s) of law you are most interested in and
  - how you plan to fund start-up expenses in the 12-month program (marketing, client development, budget etc.)
- Current resume and
- List of three references with their contact information



#### **APPLICATION FOR 2025 PROGRAM YEAR (2/1/25-1/31/26)**

Los Angeles Incubator Consortium and Orange County Legal Consortium (LAIC+OCLC) help solo lawyers develop sustainable law practices in underserved communities to increase access to the laws and justice. During the program year, participants receive subsidized workspace and legal resources, mentoring, trainings on law practice management, and guidance on marketing, business, and client development.

Participants commit to volunteer at least 100 hours of pro bono service, in which they receive substantive training in practice areas while performing work in a range of opportunities developed by civil legal aid agencies and community partners, including Bet Tzedek, Legal Aid Foundation of Los Angeles, Community Legal Aid So Cal, Elder Law and Disability Rights Center, Neighborhood Legal Services, Public Counsel, Veteran's Legal Institute and the Los Angeles Law Library.

LAIC+OCLC is open to attorneys with active bar licenses in California (or attorneys with out-of-state licenses who limit themselves to federal practices, e.g., immigration). If selected, participants must commit to starting their law practice no later than Feb. 1, 2025. The cost is \$4,800 if paid in monthly installments (\$400/month for 12 mos.) or \$4,400 if paid before 2/1/25 (one month free). Please submit the application form below along with required application materials by midnight on **Dec. 15, 2024** to the attention of LAIC Attorney Development Director Maria Hall at <a href="mailto:laincubatorconsortium@gmail.com">laincubatorconsortium@gmail.com</a>.

Name:	
Home Address:	
	Work Phone:
Email:	Year of JD degree:
Law School Attended:	
College and field(s) of concentration:	
Date admitted to CA Bar and CA Bar #:	
Other bar admissions and dates (if applicable):	

Troube initial each statement below maleating your agreement.
I understand that eligibility to participate in LAIC+OCLC requires that I remain in good standing with the State Bar. I agree to notify the director(s) immediately of any change in my status or of any actions taken against me by the State Bar.
Once program participation commences, I agree to carry at all times while I am part of the incubator program malpractice insurance in an amount of at least \$100,000/\$300,000, and to pay for any tail coverage if the policy is a claims-reported policy.
I expect to provide at least 100 hours of pro bono work (including training to prepare for said pro bono work) during my participation in the incubator program.
I understand that I am creating my own law firm, that I am not an employee of LAIC or OCLC, and I am not guaranteed any payment. I am responsible for developing my client base and LAIC+OCLC does not guarantee business.
If selected, I agree to abide by and remain compliant with all the rules governing the program which includes paying a program fee (\$4,800 if paid in 12 monthly installments of \$400 each, or \$4,400 if paid in full by 2/1/25), and I will participate in the trainings and evaluation of the program.
All statements in this application and accompanying attachments are true to the best of my knowledge and reflect realistic projections based on information reasonably available to me.
Name:
Signature: Date:

Please initial each statement below indicating your agreement:

#### The following documents must be submitted with this application:

- 1. A brief personal Statement (up to 3 pages, double-spaced) explaining why you should be selected; why you want to be a solo practitioner; and how LAIC's 100-pro bono hour requirement will contribute to your practice;
- 2. **Brief Business Development Plan** (1-2 pages, double-spaced) including the area(s) of law that you are most interested in practicing and how you plan to fund start-up expenses during the 12-month program;
- 3. Current resume; and
- 4. List of three references with their contact information.

APPLICATION DUE DATE: Dec. 15, 2024 by midnight.